



## Broker News and Updates



Welcome to the OhioHealthy Broker Newsletter where our goal is to provide you with important updates in a single, convenient source. We look forward to servicing you and your clients, and providing you with a world-class experience. OhioHealthy is and will always be broker centric. As always, should you have any questions, or need any information not included in this update, please reach out to our sales team. You can find our previous newsletters, along with more broker resources on our website, at [OhioHealthyPlans.com](https://OhioHealthyPlans.com).



- We offer significant discounts through OhioHealth providers, but our network is actually made up of 14,000 providers and 70 hospitals including COPC, Nationwide Childrens, Cleveland Clinic as well as a comprehensive wrap network
- OhioHealthy Care Managers will reach out personally to all new members within the first 30 days to form a relationship, check on any transition of care needs and can even schedule appointments on behalf of the member
- OhioHealthy can build custom wellness plans to meet employers needs and improve the health of their workforce

### Integrated Care is Better Care

In the ever-evolving landscape of healthcare, integration is not just a buzzword—it's a lifeline to efficiency, cost- effectiveness, and enhanced member experience. At the heart of integration is a shared goal: to reduce fragmentation, complexity, inefficiency, and cost, all while providing a personal experience tailored to the unique needs of each member.

By leveraging the strength of OhioHealth, we've created an integrated health ecosystem that is simple, affordable, and delivers a better member experience. One of the ways we are able to do that is by providing wellness services delivered by OhioHealth Employer Solutions which has been supporting local employers for almost 30 years.



As brokers, you play a pivotal role in guiding employers to these integrated solutions that promise better health and a stronger bottom line. This integration equips you with a compelling narrative for employers. It's an opportunity to present a healthcare solution that is not only efficient but also fosters a healthier, more productive workforce.

Ask a sales representative for more information on custom wellness plans for your clients.

### What OhioHealth Employer Solution options are available to employers?

- Health screenings/immunizations
- Occupational Health
- Fitness centers/Virtual classes
- On-site clinics/Biometric screenings
- Medical directorships
- And more!



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## Sales Corner

Meet our OhioHealthy Sales and Account Management Team!

### Breanne Martin – Strategic Account Executive



Breanne Martin is a Strategic Account Executive who has been with OhioHealthy since its inception in 2018. She has over 15 years of experience working with large self-funded employer plans. Breanne has overall accountability for client retention for OhioHealthy, and is passionate about OhioHealthy client and member experience, achieving a 14% membership growth year-over-year. She enjoys working directly with employer leadership, setting the strategic framework for each employer and helping them achieve their short and long-term goals. Breanne is happy to discuss the full suite of products and services OhioHealthy has to offer, and enjoys sharing key performance indicators most important to each large employer within the OhioHealthy book of business. You can connect with her at: [breanne.martin@ohiohealthyplans.com](mailto:breanne.martin@ohiohealthyplans.com).

### Candice Glover – Renewal Account Executive



Candice has over 20 years of experience in the insurance industry, bringing a wealth of experience and expertise to OhioHealthy as a small group renewal account executive. Previously at Aetna, Candice served in various roles, including Sales Administration Manager for Individual Medicare Sales, Senior Analyst in Claims Reporting, and Health Concierge for National Accounts Member Services. Before Aetna, Candice was an independent agent specializing in financial service products. With a strong background in health insurance, analytics, customer service, sales, and information technology, she is a seasoned professional in the healthcare industry. You can connect with her at: [candice.glover@ohiohealthyplans.com](mailto:candice.glover@ohiohealthyplans.com).

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## OhioHealthy Broker Services

Your time is valuable, and we want to make your interactions with us as seamless as possible. It's the OhioHealthy difference!

- Client Enrollments
- Billing and Benefits
- Online Portal Registration
- Commissions
- Provider Lookups
- Claims

Reach out for broker assistance: (888) 800-4113 or [BrokerSupport@OhioHealthyPlans.com](mailto:BrokerSupport@OhioHealthyPlans.com)

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**For quote requests, contact:**

**Groups 5-99**

[SGSales@ohiohealthyplans.com](mailto:SGSales@ohiohealthyplans.com)

**Groups 100+**

[LGSales@OhioHealthyplans.com](mailto:LGSales@OhioHealthyplans.com)

**OhioHealthy**

OhioHealthy is the trade name of OhioHealthy Medical Plans, Inc. Self-funded employer benefit plans are administered by OhioHealthy Plans, LLC.